



*Time to get your home
ready to sell!*

By showing your home as clean and well maintained, you can optimize your chances of selling quickly. You'll also want to declutter and de-personalize so that future buyers can visualize it as their home too!

Feel free to use this pre-listing checklist as much or as little as needed as a guide to prepare your home for photography, showings and eventually sale. I am happy to provide other helpful tips based on your specific home and situation.

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Make sure potential buyers' first impression of your home is a good one, let's start with the outside...

Exterior

- Power wash driveway, walkway, & siding
- Fill any cracks in driveway & walkway
- Give the siding a fresh coat of paint
- Clean debris from roof and gutters
- Ensure exterior lights are working properly
- Cut back trees and shrubs that are touching the exterior and distracting

Curbs Appeal

- Give the mailbox an update
- Remove clutter from the yard
- Mulch around flowerbeds and trees
- Add colorful plants
- Create an inviting porch/entryway
- Keep the yard freshly mowed, edged, and fertilized

PRE-LISTING CHECKLIST

Clean

- Clean windows inside and out, window wells, and stools
- Clean baseboards and trim
- Have carpets professional cleaned
- Ensure HVAC filters and vents are clean
- Clean or replace worn pillows and rugs
- Eliminate odors to leave your home smelling fresh and clean
- Wipe down all surfaces
- Wipe down all appliances including washer, dryer, fridge, dishwasher, etc.
- Deep clean all bathrooms and tile grout
- Dust all shelving and furniture
- Wash curtains and linen with stains
- Wipe down doors and doorknobs

Declutter

- Remove magnets from fridge
- Store, sell, or donate any items or knickknacks you no longer need
- Organize closets to create empty space
- Arrange furnishings to make rooms appear larger and more open
- Put clothing and laundry out of sight
- Reduce the amount of wall art if distracting
- Keep electronics and chargers to a minimal
- Minimize items on counters
- Move paperwork from counters and home office to out of sight
- Keep toys in bins
- Organize pantry
- Organize garage and create open spaces

Tasks

- Repair holes or cracks in walls
- Touchup or repaint any distracting walls with neutral colors
- Check and replace lightbulbs
- Ensure home appliances are working properly
- Fix leaky faucets and loose toilets
- Ensure windows and doors open, close, and latch properly
- Cover exposed wiring
- Ensure sinks/tubs/showers drain properly

Room by room CHECKLIST

BEDROOMS

- Clean and organize tops of surfaces (e.g. dressers and nightstands)
- Store personal items/valuables in drawers
- Organize closets and create empty space (aim for no more than 50% full)
- Minimize family photos and add tasteful pieces of art or décor
- Add lamps if the space is dim/dark to make more inviting
- Keep floors cleaned and vacuumed.
- Ensure bedding is presentable

BATHROOMS

- Clean and clear all surfaces
- Put up a clean shower curtain
- Make sure all towels and linens match
- Clean any areas with rust or mildew
- Replace caulking on shower/tub
- Keep personal items out of sight
- Remove soap residue and stains
- Ensure ample lighting (especially at the vanity)
- Remove, refresh or replace bath mats

KITCHEN

- Minimize items from countertops
- Organize dishes (if cabinetry is transparent) and pantry
- Remove magnets from fridge
- Clean tile grout
- Ensure the sink is clean and free of dishes
- Keep all mops, brooms, and supplies stowed away
- Empty the garbage/recycling (e.g. before each photos, showings, etc.)
- Wipe down cabinets and appliances with residue

LIVING ROOM

- Keep coffee and side tables clear of knick-knacks
- Clean dust/debris on electronic devices
- Make furniture minimal & inviting
- Use pillows and throws to enhance and soften the space
- Have carpets and rugs
- Box up any personal or unnecessary items
- Store toys away

GARAGE

- Clean and clear out any debris
- Organize items in bins and store on shelves to keep out of the way
- Repair any wall damage
- Touch up paint where needed
- Ensure electrical doors are operable
- Remove vehicle (on photo day)

LAUNDRY ROOM/MISC

- Put all clothing away
- Organize shelves
- Move clutter and supplies into cabinets
- Wipe down washer and dryer
- Eliminate any unwanted odors
- Store pet beds, toys, litter boxes out of sight